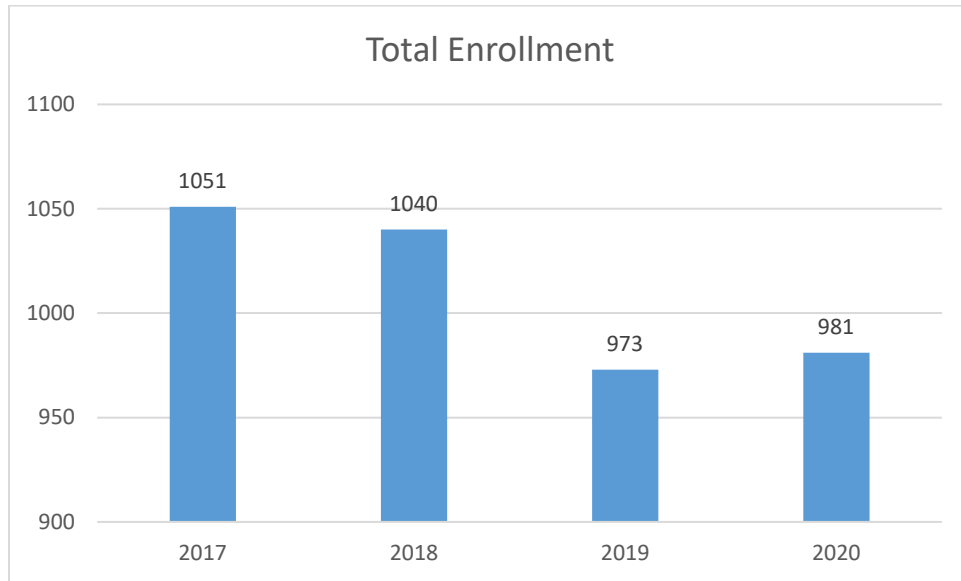
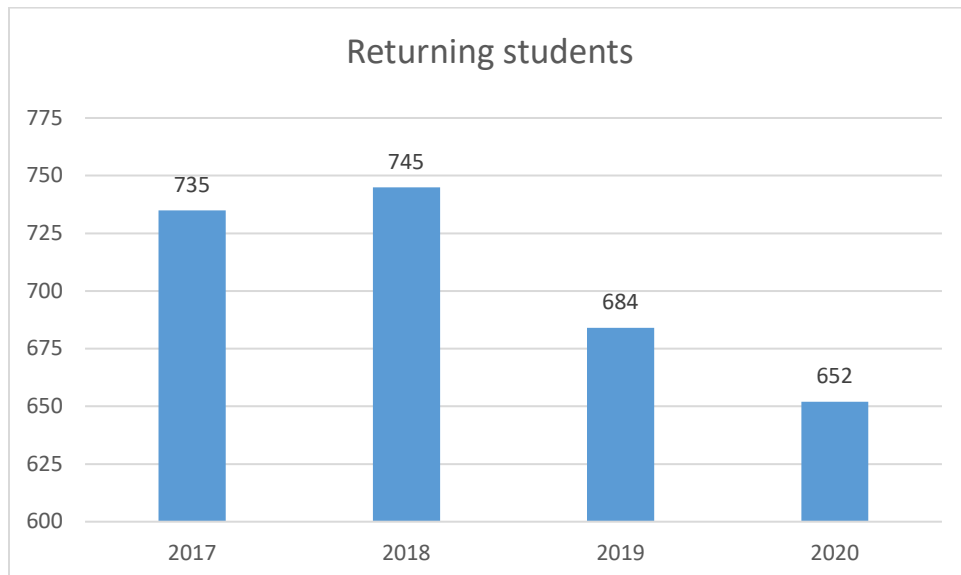


**Board of Directors  
Executive Committee Meeting  
Enrollment Projections  
April 15, 2020**



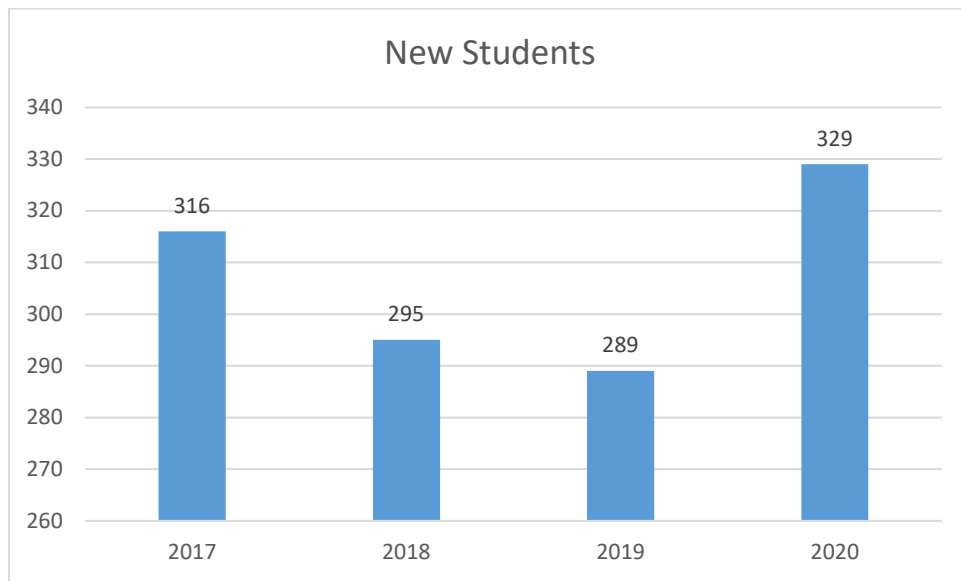
**Key Observations:**

- FA 2020: Projected flat enrollment to anticipate the impact of COVID -19.



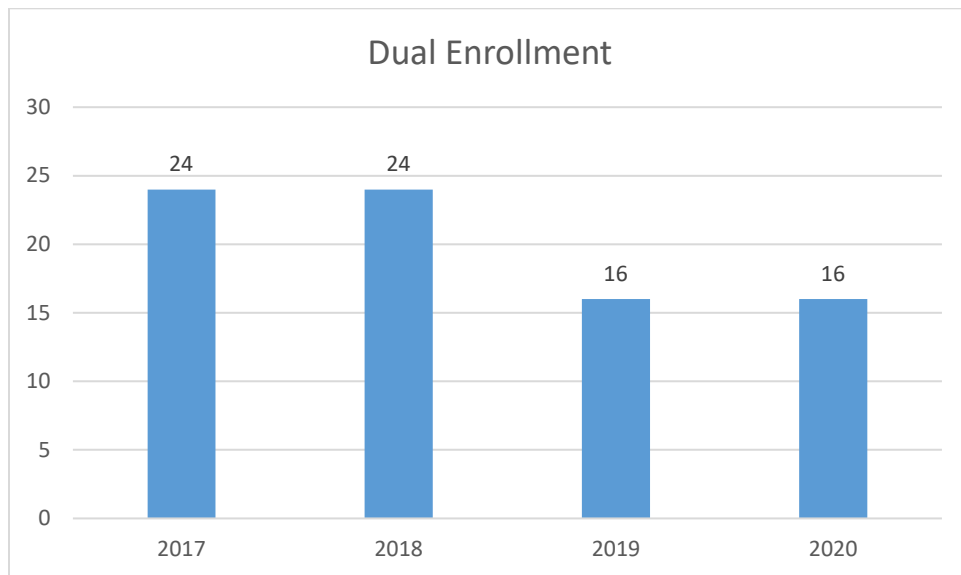
**Key Observations:**

- FA 2020: Our Fall to Spring retention percentages were up by 6%; however, due to the impact of possible program delay we are projecting a decline in returning students.



**Key Observations:**

- FA 2020: Implementation of new recruitment strategies, territory management plans and communications allow us to project an increase for fall 2020 new students.



**Key Observations:**

- FA 2020: Projecting flat enrollment with unknown impact of high school courses and completion from spring 2020 terms.